

## The self-nomination

It's a must for those who propose themselves to a potential breeder. This technique requires a good working network in order to identify the key people with whom to establish contact. Objective will be to get an interview for a few minutes during which arise promoting itself, just as you do in the marketing of products. It will be appropriate to launch a campaign of self-nomination, using the following strategies:

- ✓ to define a mailing (list) of the target companies;
- ✓ to active the network of contacts;
- ✓ to chose a mode for the future approach (telephone, letter);
- ✓ to structure a reminder to the interview of self-nomination.

A Model:

*LETTER of self nomination*

To:

*address*

*City Date and place*

SUBJECT:

*Nomination for the position of.....*

*(Ex. I know the field for previous professional experience ...*

ACQUIRED COMPANY INFORMATION:

*I learned ..... I know your products / services, your offer, etc.).*

PRESENTATION OF SELF

*(characteristics, attitudes and skills)*

OBJECTIVE TRAINING AND MOTION FOR COLLABORATION

*(I offer myself as a consultant ..... I think I can meet your needs .. ..)*

### *Annex 1: Curriculum vitae*

DATA SENDER

SIGNATURE